

The Human Equation: *What tools do you have to manage your company and your staff, either tactically or strategically?*

Tactical: Daily tools to know what is going on:

Day at a glance: Reservations, Deliveries, Pickups, Quotes, OverDue, Sub Rentals, Etc.

Item Availability: Check Overbooks, Deliveries

Receivables Dashboard: What is status of you getting paid?

Reports: Open Contract Reports

Items on Lot Report

Overbook Reports

Reservation Reports

Transaction Dashboard:

Sales Rep

Maintenance

Transaction

Job Site

Tasks Lists

Strategic: Reports to let you see where you have been to help you see where you need to go.

Inventory Analysis

Utilization or Utilization Trend Report

Profit Report by category

Missed Rental Report

Fleet Aging Report

Inactive Rental or Sales Item Reports

Item Rate Variance

Transaction Analysis

Average Contract Value

Sub Rental Analysis

Quote Analysis

Repair Analysis

Reservation Analysis

Reservation Value Report

Reservation Value Report by Salesman

Reservation Cancellation Analysis

Aging Analysis

Average Days to pay reports

Employee activity: What your employees are doing in Point of Rental, can't help you with what they are doing outside of it and you probably don't want to know.

OverRide Reports

Refund of or Modify of Completed Contracts

Discounts Given Reports

Price Change Report

Quantity Change Report

Transaction Analysis

Transaction Edit Counts by Operator

Employee Analysis

Overdue Tasks Percentage

Salesman Activity: If you have salesman how are they doing?

Salesman Reports

Analysis Reports:

Income Analysis

Revenue Trend Report

Transaction Revenue Ranking

Customer Reports:

Inactive Customer report